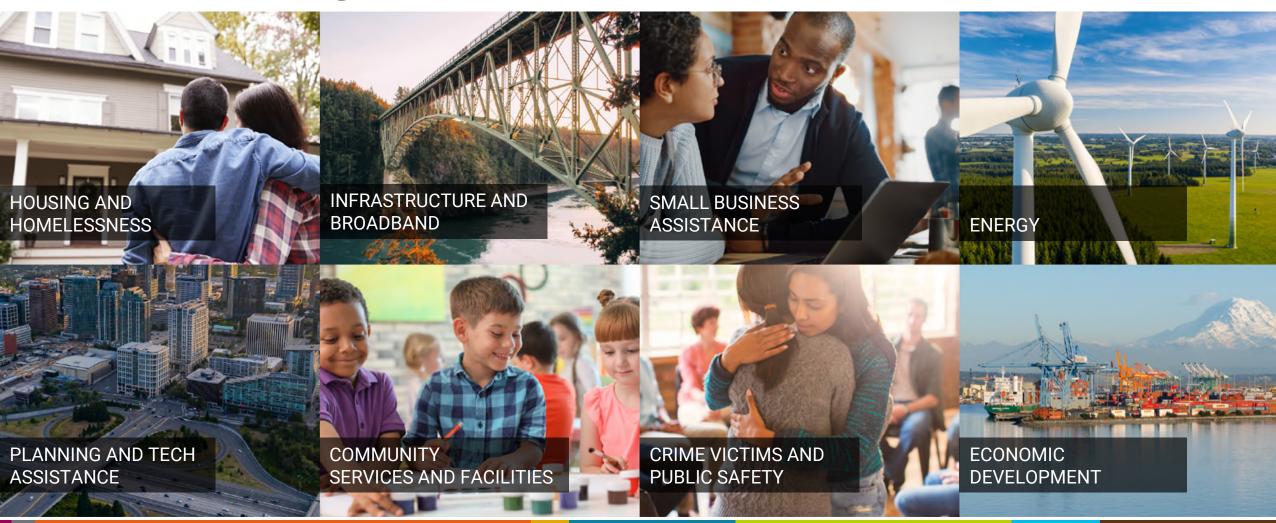
# Behavioral Health Facilities Competitive Funding Rounds

2023-25 Biennium



#### We strengthen communities



#### Agenda

- 2023-25 Funding Round Overview
- Commerce Program Overview
- Health Care Authority Overview
- Financial Information Overview
- Department of Health Overview
- Department of Social and Health Services Overview
- Resources
- Q&A



# 2023-25 Funding

All funding is provided through the Washington State Capital Budget.

#### BHF Funding Availability & Timeline

The Behavioral Health Facilities Program received competitive Regional Needs, Intensive Behavioral Health Treatment Facility (IBHTF), Children and Minor Youth funding in the 2023-25 Washington State Capital Budget. If all funds are not awarded during the first competitive application round, we will hold another round in spring of 2024. 2023-25 Funds will require a 10 year service commitment period. While funds are guaranteed to be available for use through June 30, 2025, we assume funds will be reappropriated through June 30, 2027

Competitive Grant Rounds Open Fall/Winter 2023			
Regional Needs	\$	28,443,000.00	
Intensive Behavioral Health Treatment Facilities	\$	24,000,000.00	
Children & Minor Youth	\$	18,000,000.00	

#### Autumn/Winter Funding Round Timeline

Application Open in ZoomGrants	December 12, 2023
Informational Webinars/Q&A	Jan. 3, 4 and 10, 2024
Pre-Application Responses Due	January 29, 2024 (midnight, automatic shut down)
Complete Application Submission Due	February 12, 2024 (midnight, automatic shut down)
Commerce and Subject Matter Expert Review of Applications	February- April, 2024
Notification of Award	Late Spring/Early Summer 2024
Application Debrief Period	Available for a two-week period post award announcement
Contract Negotiation, Drafting and Execution	Begin after the debrief period has concluded
Grant Fund Expenditures Due Date	June 30, 2025, unless re-appropriated through June 30, 2027

# Commerce Behavioral Health Program Overview

**BHF Program Information** 

#### BHF General Program Information

- Grants are issued to:
  - Community Hospitals
  - Community providers of behavioral health services to include:
    - City, town and county governments
    - Tribal governments or enterprise
    - Nonprofit organizationsFor-profit business
- Grant awards must increase capacity for behavioral health services
  - New beds, recliners, and/or outpatient facilities
- Grant rounds are planned for the autumn and spring of each year, as funding is allocated by the legislature.



Grant rounds are planned for the autumn and spring of each year after funding is allocated by the Legislature.

#### General program information

#### Grants reimburse capital costs

- Construction
- Capitalized equipment
- Acquisition of buildings and land

### Require a 10 year commitment period (2023-25 Capital Budget)

- Deeds of trust
- In-house monitoring
- Monitoring partnerships with other state agencies



Grant rounds are planned for the autumn and spring of each year after funding is allocated by the Legislature.

#### General Program Information (Continued)

- Projects awarded by a grant must establish new capacity for behavioral health services in communities and address gaps in geographical behavioral health service needs.
- Awardee must meet all applicable Department of Health (DOH) licensing, certification, and construction review requirements
- Awardees must commit to serve persons who are publicly funded.
- Commerce funds may only be used for capital expenditures.
   These funds are not for operations.

#### General Program Information (Continued)

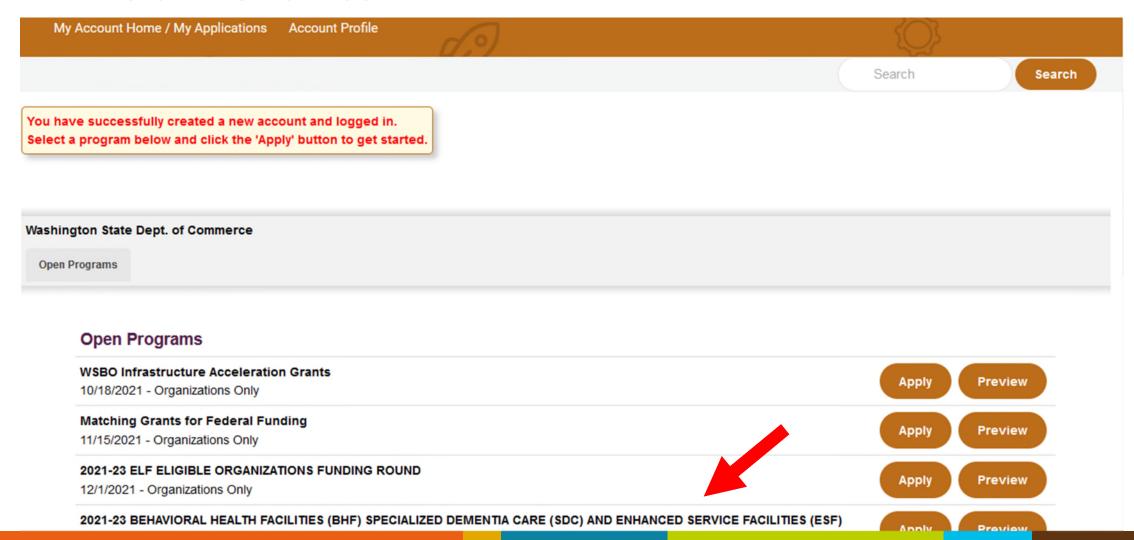
 Consultation with the regional Behavioral Health Administrative Service Organization (BH-ASO) and Managed Care Organization (MCO), as well as close coordination with the Health Care Authority (HCA) or Department of Social and Health Services (DSHS), is required of awardees to ensure grant funded facilities can become operational.

 Grant funds cannot be used for costs incurred before the date of award letter. This includes acquisition costs.

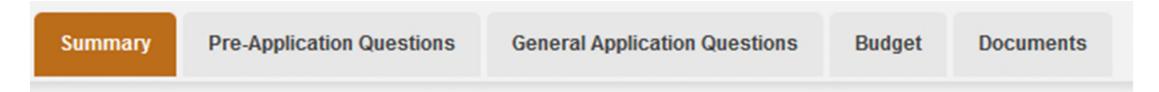
## Online Application Instructions

How to apply for a BHF grant in ZoomGrants





- Tab 1: Summary
- Tab 2: Pre-Application Questions
- Tab 3: General Application Questions
- Tab 4: Budget
- Tab 5: Documents
  - Refer to the Program Guidelines and Notice of Funding Opportunity (NOFO) document on the Commerce BHF website for additional written detail.



 For more instruction on how to fill out an application in ZoomGrants:

http://zoomgrants.com/welcome/applicantslideshow.pdf



# Health Care Authority (HCA) Overview

CHILDREN AND MINOR YOUTH PROGRAM FINANCIAL SERVICING INFORMATION PEDRO GARCIA AND MICHELE WILSIE

#### Children and Minor Youth

- Funding available for projects addressing behavioral health needs of children & minor youth.
- Priority Funding for Facilities and Programs Working With:
   Children and youth, ages ranging from 5 to 17 years old, experiencing a behavioral health crisis.
  - Children and youth with behavioral health co-occurring conditions that include mental health (MH), substance use disorder (SUD), and intellectual developmental disorder (I/DD) and (ASD) autism spectrum disorder.
  - Children and youth, ages ranging from 5 to 17 years old, experiencing a behavioral health crisis.
  - Children and youth with behavioral health co-occurring conditions that include mental health (MH), substance use disorder (SUD), and intellectual developmental disorder (I/DD) and (ASD) autism spectrum disorder.

#### Child and Minor Youth Program

#### Services May Include:

- Mental health treatment
- Substance use disorder treatment,
- Treatment for Sexual assault and traumatic stress
- Treatment for Anxiety, depression,
- Crisis Stabilizations
- Mobile Crisis Response
- Interventions for children exhibiting aggressive or depressive behaviors
- Medication Management
- Case Management/Care Coordination
- Group Therapy
- Individual and Family Therapy
- Skilled Behavior Management
- Safety and Crisis Management Planning
- Recreation Therapy
- Educational Support

#### Child and Minor Youth Program

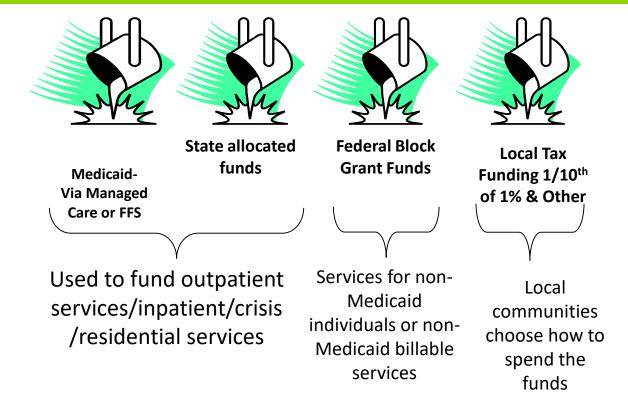
- Facilities must be Licensed by DOH and Meet the Following:
  - Utilize a trauma-informed, evidence-based approach is utilized in the milieu.
  - Provide services necessary to stabilize and restore the individual and families functioning to allow for transition home, to the community or to a more long-term setting.
  - Include therapeutic interventions, access to medication and recreational activities.

# HCABEHAVIORAL HEALTH FUNDING OVERVIEW

JANUARY 2024

MICHELE WILSIE: HEALTH CARE AUTHORITY

#### **Behavioral Health Funding Sources**





#### Behavioral Health Funding Overview

MCO = Medicaid Managed Care- Pays for services within Medicaid allowable

MCO = Wrap Around Contract – GFS – Medicaid eligible person, not Medicaid services

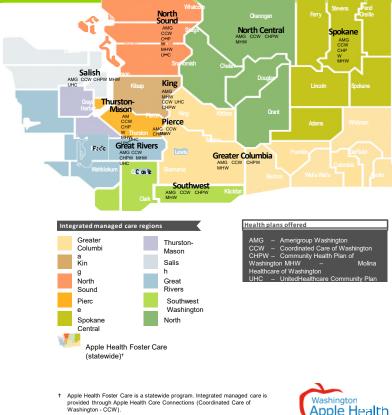
ASO – GFS – Crisis Services, Other Proviso \$\$, Can Hold Other Contracts, Block Grant

Direct Contracts – Specific Proviso Funding, Block Grant, Other funds

Local Funds – Used within each region



#### **Apple Health Managed Care** service area map 2023



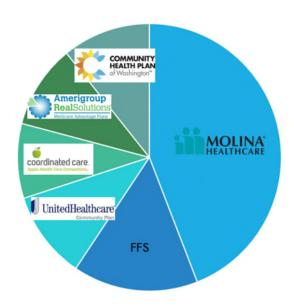
HCA 19-0036





#### Apple Health Managed Care In WA

- Five MCOs are contracted with HCA to deliver physical and behavioral health:
  - Amerigroup
  - Community Health Plan of WA
  - Coordinated Care
  - Molina Healthcare
  - United Healthcare
- Coordinated Care holds the contract to manage healthcare for foster care children





#### **Provider Costs Embedded in Capitation Rates**

Becomes basis

for capitation

rates

#### Provider Contracted Rate w/MCOs

HCA pays MCOs to administer Apple Health

MCOs negotiate w/ providers to build network

MCOs consider revenue from HCA

Providers consider cost to perform service

Providers and MCO agree on contracted rate paid

Provider performs service and is paid contracted rate

**Capitation Rate Setting** 

Benefit cost based on MCO payments to providers for services rendered

**Program Changes** 

Trend

MCO admin/tax

Rate for MCO to administer Apple Health



#### **Capitation Rates Notes**

- MCO capitation rates are based on the cost to the MCO to administer the Apple Health program
- Key elements of MCO cost are MCO payments to providers for Medicaid clients
- Provider costs are a consideration in MCO and provider negotiations when contracting
- Provider service costs currently embedded in claims and nonclaim benefit cost used in MCO rate setting



#### **BH-ASO** Population-based services

- Provide crisis services to all individuals, regardless of insurance
  - Crisis line (24/7)
  - Mobile Outreach Crisis Teams
  - Crisis Triage & Stabilization
  - Crisis Intervention
  - Specific funding PACT, New Journeys, Discharge, Jail
- Administer Involuntary Treatment Act (ITA)
  - Conduct ITA investigations
  - Write ITA petitions and detain individuals when indicated
  - Monitor compliance with less restrictive treatment services
  - Coordinate necessary services including due process



#### **Projecting Costs for Start Up and Operations**

- Largest Cost Driver Staffing and Benefits
- Facility Costs and Expenses
- Capital Costs for Equipment
- Patient Specific Needs
- Start Up Costs
- Ramp Up Costs



#### **Considerations When Projecting Costs**

- Region Specific Considerations
- Delays in Construction
- Hiring Difficulties
- Training Periods
- Getting to Full Capacity
- On-Call Staffing Costs



#### Thank You!



# DEPARTMENT OF HEALTH (DOH) Overview

Licensing and Construction Review

Dan Overton

#### Licensing

- An Outpatient program would only need a Behavioral Health Agency license (BHA)
- A Residential Treatment Facility needs a BHA and an RTF license.
- The application process for these applications may take, at a minimum, up to 6 weeks to complete.
- All facilities will be required to complete an initial application as well as an initial review, after one year of service.

#### Licensing Requirements

### The requirements for these facility types are dependent on services provided and may include things such as:

- Mental Health Professional on staff/available 24/7
- Ensuring a safe staffing pattern
- Providing services on a 24/7 basis
- Coordination with Community Providers including Emergency rooms,
   Evaluation and Treatment Centers, DCR and local first responders
- May provide services to involuntary/voluntary individuals
- Training plan for all staff members
- Provide a secure facility for individuals

#### Things to know...

 If the agency is requesting licensing for an RTF by remodeling or building a new building a project, they must get approval from Construction Review (CRS) within DOH. Approval by CRS must take place before the BHA/RTF application can be approved.

 A complete list of licensure requirements is documented in WAC 246-341 (BHA) and WAC 246-337 (RTF).

#### **DOH Contact Information**

For questions or technical assistance with the process, please reach out to the following:

Dan Overton, LMHC: <u>Dan.Overton@doh.wa.gov</u>

# DSHS Overview Children and Minor Youth Program

Amy Tabino: DSHS/ALTSA/HCS

#### Developmental Disabilities Administration Contracted Services & Supports

#### **Staff/Family Consultation and Training**

- Health & Medication monitoring
- Positive Behavior Support
- Augmentative communication systems
- Develop a Training Plan
- Provide individual training services
- Provide group training services
- Provide consultation

#### **Provider Qualifications**

- Licensed, registered, and/or certified professional as outlined in <u>WAC 388-845-2005</u>
- Sample Contract: 1786XP: Staff/Family Consultation and Training Statement of Work

#### Developmental Disabilities Administration Specialized Services

### **Children's Intensive In-Home Behavioral Support (CIIBS)**

- Ages 8 18 for enrollment
- Autism Spectrum Disorders or other developmental disability
- High risk out-of-home placement due to challenging behaviors

#### Out-of-Home Services (OHS)

- Residential habilitation services for children outside of the family home
- Parents work with the provider through a family engagement plan
- Coordination with DCYF, families, schools for wrap around support

# Developmental Disabilities Administration Contracts

If you are interested in becoming a contracted provider, please call your local DDA office and ask for the contracts department:

Office Location	Phone Number
011100 E000tion	1 110110 140111001

Everett 425-740-6400

Seattle 206-568-5700

Spokane 509-329-2900

Tacoma 253-404-5500

Tumwater 360-725-4250

Yakima 509-225-7970

Additional DDA Provider Resources and Information: <a href="https://www.dshs.wa.gov/dda/counties-and-providers/developmental-disabilities-administration-counties-provider-information">https://www.dshs.wa.gov/dda/counties-and-providers/developmental-disabilities-administration-counties-provider-information</a>

#### Commerce Resources

LINKS TO OPEN FUNDING ROUNDS FOR BHF APPLICATIONS IMPORTANT DOCUMENTS TO REVIEW FOR APPLICATION TECHNICAL ASSISTANCE

#### Links to BHF Applications

- Children & Minor Youth Application
   Link: <a href="https://www.zoomgrants.com/gprop.asp?donorid=2142&limited">https://www.zoomgrants.com/gprop.asp?donorid=2142&limited</a>
   <a href="https://www.zoomgrants.com/gprop.asp?donorid=2142&limited</a>
   <a href="https://www.zoomgrants.com/gprop.asp?donorid=2142&limited</a>
   <a href="https://www.zoomgrants.com/gprop.asp?donorid=2142&limited</a>
   <a href="https://www.zoomgrants.com/gprop.asp?donorid=2142&limited</a>
   <a href="
- Intensive Behavioral Health Treatment Facilities (IBHTF) Application Link: <a href="https://www.zoomgrants.com/gprop.asp?donorid=2142&limited=5069">https://www.zoomgrants.com/gprop.asp?donorid=2142&limited=5069</a>
- Regional Needs Notice of Funding Opportunity (NOFO) Application Link: <a href="https://www.zoomgrants.com/gprop.asp?donorid=2142&limited=25068">https://www.zoomgrants.com/gprop.asp?donorid=2142&limited=25068</a> Technical assistance is available by reaching out to us at <a href="mailto:BHFInquiry@commerce.wa.gov">BHFInquiry@commerce.wa.gov</a> between Tuesday, December 12, 2023 and Thursday, February 8, 2024.

#### Important Documents

Please review the Program Guidelines, Notice of Funding Opportunity (NOFO), and Frequently Asked Questions (FAQ) if you are considering applying for a BHF grant:

- Behavioral Health Facilities Program Guidelines (all funds) (PDF)
- Behavioral Health Facilities Frequently Asked Questions (all funds)
   (PDF)
- Children & Minor Youth Notice of Funding Opportunity (NOFO) (PDF)
- Intensive Behavioral Health Treatment Facilities (IBHTF) Notice of Funding Opportunity (NOFO) (PDF)
- Regional Needs Notice of Funding Opportunity (NOFO) (PDF)

#### Technical Assistance

Technical assistance is available by reaching out to us at <a href="mailto:BHFInquiry@commerce.wa.gov">BHFInquiry@commerce.wa.gov</a> between Tuesday, December 12, 2023 and Thursday, February 8, 2024.

It is important that you **do not** email Commerce staff directly with your technical assistance requests. If the individual you contact is out of the office, they will not be able to respond in a timely manner.

#### **Email Notifications**

 Sign up on our website to be notified of key program information and updates.

#### Go to:

https://www.commerce.wa.gov/build ing-infrastructure/capitalfacilities/behavioral-health-bedgrants/

#### E-mail Updates

To sign up for updates or to access your subscriber preferences, please enter your contact information below.

\*EMAIL ADDRESS

SUBMIT

# Thank you!

BHF Inquiry Folder FOR GENERAL QUESTIONS

bhfinquiry@commerce.wa.gov



www.commerce.wa.gov









### Special Thanks Goes out to the Subject Matter Experts for their Participation in the Child and Minor Youth Q &A Session

Paris Rogers (COM)-paris.rogers@commerce.wa.gov Leslie Wolff (COM) -leslie.wolff@commerce.wa.gov Dan Overton (DOH) - dan.overton@doh.wa.gov Pedro Garcia (HCA)-pedro.garcia@hca.wa.gov Michele Wilsie (HCA)-michele.wilsie@hca.wa.gov Amy Tabino (DSHS) - amy.tabino@dshs.wa.gov